

**Media Contact:**

John Peterson  
EVP, Chief Marketing Officer  
United Bankers' Bank  
1650 W 82<sup>nd</sup> Street | Bloomington, MN 55431  
D: 952.885.9433 | C: 612.210.3870  
[John.Peterson@UBB.com](mailto:John.Peterson@UBB.com)

**FOR IMMEDIATE RELEASE**

**United Bankers' Bank Welcomes Ed Usalis, JD, DFE  
as Vice President, BankValue**

**Bloomington, MN** –William C. Rosacker, President and CEO of United Bankers' Bank (UBB) is pleased to announce the addition of Ed Usalis, JD, CFE, as Vice President, BankValue. Ed brings to UBB a distinguished history of management experience in the business valuation industry. Prior to joining UBB, he led the business valuation and litigation support practices for the Minneapolis, MN based firms, Baker Tilly Virchow Krause and RSM McGladrey, Inc., in addition to establishing his own financial advisory firm of Northern Valuation in St. Paul, MN.

Usalis' business valuation experience has included work in numerous industries including agriculture, chemicals, construction, franchising, health care, information technology, manufacturing, professional services, telecommunications, wholesale distribution, insurance and finance. In his new role, Ed will lead the BankValue team in providing financial advisory services tailored to the needs of community banks. Services offered include bank stock valuations, shareholder agreements, fairness opinions, market research and confidential merger and acquisition assistance.

"Ed's extensive knowledge of business valuations, litigation support consulting and financial advisory services makes him a perfect fit for our BankValue team," explains John Peterson, Executive VP, Chief Marketing Officer. "We're thrilled to welcome Ed to UBB and look forward to sharing his high level of expertise with all of the community banks we serve."

Usalis holds a Bachelor's Degree in Economics & Finance from Creighton University, earned his MA at The Ohio State University – The Max M. Fisher College of Business, and holds a Doctor of Jurisprudence Degree from The Ohio State University Moritz College of Law.

***About United Bankers' Bank***

Headquartered in Bloomington, MN, United Bankers' Bank is the nation's first bankers' bank, and a full service provider of correspondent banking services to community banks in: Minnesota, North Dakota, South Dakota, Montana, Nebraska, Indiana, Iowa, Wyoming, Idaho, Ohio, Oregon, Washington, Michigan and Illinois. For more information please visit [www.ubb.com](http://www.ubb.com).