

Contact: Dwight Larsen **August 17, 2021**
United Bankers' Bank 1650 W 82nd Street
Direct: 952.885.9501 Bloomington, MN 55431
dwight.larsen@ubb.com www.ubb.com



FOR IMMEDIATE RELEASE

United Bankers' Bank and J Outlaw Consulting Announce Partnership to Provide Check Vendor Contract Negotiation Services

BLOOMINGTON, MN – United Bankers' Bank (UBB) is pleased to announce its partnership with J Outlaw Consulting, experts in vendor contract negotiation. Through this collaboration, UBB will introduce community banks to J Outlaw Consulting for their check vendor agreement negotiations to provide the best possible contract terms.

With over 35 years of check printing industry experience, J Outlaw Consulting deals directly with the top-level decision makers that create the contract terms and pricing. Community banks working with the firm can expect lower per product pricing and the addition of a new source of revenue.

"We are excited about our partnership with J Outlaw Consulting. This partnership will add value to the community banks we serve by helping them in reducing costs while adding a new source of non-interest income," commented Executive Vice President and Chief Marketing Officer John Peterson.

"We are happy to partner with the UBB and the many banks they serve. Together, community banks will have even more services to benefit from," said Jimmy Outlaw, President of J Outlaw Consulting.

The contract negotiation service partnership will involve direct collaboration between UBB and J Outlaw Consulting and align the needs of UBB's community bank customers with the negotiation solutions provided by J Outlaw Consulting. Detailed information about this exciting, new, cost-saving service can be found by visiting https://ubb.formstack.com/forms/check_contract_negotiation_services.

About United Bankers' Bank

Headquartered in Bloomington, MN, United Bankers' Bank is the nation's first bankers' bank, and a full service provider of correspondent banking services to community banks in: Minnesota, North Dakota, South Dakota, Montana, Nebraska, Indiana, Iowa, Wyoming, Idaho, Ohio, Oregon, Washington, Michigan, California, Arizona, South Carolina, Florida, Georgia and Illinois. For more information please visit www.ubb.com.